

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 21 OCTOBER 1971

Issue IV

Remimeo
Dist Secs
Dept 17 Hats
HQS Course
BPI

Hatting Scientologists Series 3

THE STATISTICS OF A SCIENTOLOGIST

In any activity a person has to have some system of knowing how well he is doing. Something to gauge production.

In Scientology we have solved this by giving each person a statistic or statistics that can be kept track of and graphed.

If one's statistics are going up, then you are doing well. If they are level or go down then you have to find out why and remedy it so that the statistics will go up again. It is really very simple and gives you a basis of operation and prediction.

The statistics (stats) of a Scientologist are: --

- A. 5 points for every person helped through disseminating Scientology knowledge.
- B. Value of books sold.
- C. 10 points for every environmental situation handled personally with Scientology tech and know-how. (This includes auditing session given to others = 10 points each.)
- D. Value of FSM Commissions received.

Don't be in mystery on how you are doing! Record and graph your statistics daily or at least weekly.

A Scientologist should let the Director of Clearing know how his statistics are going and keep in communication. The Director of Clearing is there to help you out.

Lt. Cmdr Diana Hubbard
Distribution Aide

for

L. RON HUBBARD
FOUNDER